

# PROCUREMENT SUMMARY

RFP#

Date Submitted:	July 25, 2023	Procurement Process:	Request for Proposals (RFP)															
Submitted by:	Amy Scott	Length of Advertising:	Per GA Code for Professional Srvs															
Supplier Name:	Digitech Computer LLC.	Source Selection Method:	Highest Proposal Scoring															
Description:	EMS Emergency Billing	Fair Price Determination:	Adequate Price Competition															
Agreement Type:	PSA - Standard	Not Low Bid Award:	N/A - Lowest Evaluated Price Awarded															
Contract Number:	024-2023-00	County Business:	No County Businesses Responded															
Contract Category:	General Services	Submissions Received:	8	Vendors Contacted: 49														
Contract Term:	3 Years	<table><tr><th colspan="2">RFP/RFQ Selection Criteria Used in Selection Process</th></tr><tr><th>Weight</th><th>Evaluation Criteria</th></tr><tr><td>30%</td><td>Qualifications - Technical</td></tr><tr><td>30%</td><td>Cost of Item(s) and/or Services</td></tr><tr><td>20%</td><td>Key Staff Capabilities</td></tr><tr><td>20%</td><td>Performance &amp; Execution</td></tr><tr><td></td><td></td></tr></table>			RFP/RFQ Selection Criteria Used in Selection Process		Weight	Evaluation Criteria	30%	Qualifications - Technical	30%	Cost of Item(s) and/or Services	20%	Key Staff Capabilities	20%	Performance & Execution		
RFP/RFQ Selection Criteria Used in Selection Process																		
Weight	Evaluation Criteria																	
30%	Qualifications - Technical																	
30%	Cost of Item(s) and/or Services																	
20%	Key Staff Capabilities																	
20%	Performance & Execution																	
Contract Value:	\$188,327.50																	
Contract Options/Renewals:	2 Additional 1-year terms																	
Source of Funds:	Other - See Notes																	
Debarred/Suspended:	No (screen-print on file)																	
SAM Requirement:	Registration Not Required																	
BOC Meeting Prepared for:	July 18, 2023																	

Bidder/Proposing Business	Place of Business	Evaluated Price	Score
Digitech Computer LLC	Chappaqua, New York	\$ 188,327.50	82.21
Ambulance Medical Billing	Paducah, Kentucky	\$ 196,285.00	69.67
EMS MC	Winston- Salem, North Carolina	\$ 254,640.00	56.21
EMS Billing	Maysville, Georgia	\$ 334,215.00	52.64
Thrive Biz	Atlanta, Georgia	\$ 206,895.00	52.00
Insight	Shreveport, Louisiana	\$ 265,250.00	51.78
Change	Alpharetta, Georgia	\$ 445,620.00	46.11
MedCorp	Jasper, Georgia	\$ 291,775.00	45.13

*Important Price Evaluation Notes
The County's has collected \$5,305,000.00 annually based on a price analysis for Fiscal Year 2022. A slight increase was added based on the increases from Fiscal Years 2020 and 2021. The County used the percentage of Net Collections provided in the vendor proposals to determine their average cost. The Procurement Department recommends Digitech based on their over all Technical Score and pricing.
Other Important Considerations

Proposal Price Breakdown	AMB	Digitech	Emergency Billing LLC	EMS MC	Insight	MEDCORP	Thrive BIZ	Change
	3.70%	3.55%	6.30%	4.80%	5.00%	5.50%	3.90%	8.40%

Evaluator 1							
AMB	Digitech	Emergency Billing LLC	EMS MC	Insight	MEDCORP	Thrive BIZ	Change
30.05625	34.95	33.9	26.26875	25.575	22.1625	16.48125	28.4625

Evaluator 2							
AMB	Digitech	Emergency Billing LLC	EMS MC	Insight	MEDCORP	Thrive BIZ	Change
24.825	37.5375	27.225	25.575	19.6125	9.75	13.95	20.60625

Evaluator 3							
AMB	Digitech	Emergency Billing LLC	EMS MC	Insight	MEDCORP	Thrive BIZ	Change
38.98125	54.15	29.175	28.05	24.95625	26.025	16.33125	38.55

Final			AMB	Digitech	Emergency Billing LLC	EMS MC	Insight	MEDCORP	Thrive BIZ	Change
Points	60.00	Total Technical	31.29	42.21	30.10	26.63	23.38	19.31	15.59	29.21
	40.00	Price Score	38.38	40.00	22.54	29.58	28.40	25.82	36.41	16.90
	100	Price + Technical	69.67	82.21	52.64	56.21	51.78	45.13	52.00	46.11

Companies in order of scoring:			2	1	4	3	6	8	5	7
Company Name:			AMB	Digitech	Emergency Billing LLC	EMS MC	Insight	MEDCORP	Thrive BIZ	Change